HERE'S SOMETHING FOR THOSE WITH "CAN'T FIND TIME" HABIT

E. A. Lambourne's Candidacy in Herald Competition Is but One of Many Things Which Demand His Attention Every Day-Mrs. Barton's "Just Starting"-News of New Candidates and the Contest

It was only a short time ago that | Mrs. Barton has over 320,000 votes, Ernest A. Lambourne, manager of the and yet she has "just started." This digral establishment bearing his name, surely ought to convince everyone inmanager of a musical organization and terested that the race is not over-more an attache of the Salt Lake theatre, en-tered. The Herald's competition with will lead into the home stretch. the announcement that he was in to win. If "ginger" helps any—and everyone who knows it is that "up and doing" the prophesies of admirers and friends spirit called ginger that brings success come true. From letters received from Mr. Lambourne is a certain winner. Utah's great camp, it was evident that We is just as enthusiastic now as he a great favorite of the camp had been was at the start, more so, in fact. He nominated when Mrs. Hethke's name is in line for a prize with 40,180 votes was sent into The Herald's Contest Deto his credit yesterday morning.

"Owing to the demands made upon Park City contained no woman more merous bookings at the theatre this would find the camp ready to support week, I have not had as much time as her in the competition. I would have liked," he told The Herald interviewer yesterday afternoon. "But Monday morning will see me in as good shape to carry on the campaign as I was ten days ago. I certainly want to go on as well as I have in the past, and have every reason to believe I shall. No end of support has been as-sured me, and with what I have promised and in sight I feel cheerful over



NOBLE WORK OF ST. MARK'S HOSPITAL CHARITY ASSOCIATION DESERVES LIBERAL SUPPORT in money was spent where it was not reality needed. Now the thorough investigation which the women of the society

The St. Mark's Hospital Charity as- | charge of this investigation. There are week from next Tuesday evening, Nov.

This attended this ball in large numbers and streets and the orphan asylums and made generous contributions, thereby giving themselves and their friends a delightful evening, and furnishing more than \$2,000 for the relief of the needy sick. This year the panic is over, the extensive preparations which are being made for the ball promise even a more enjoyable evening than last year, and the members of the society believe they will not be disappointed in their anticipation to receive at least \$4,000 for their charity work. They are sure that if the people of Salt Lake could know how partment. These letters announced that much suffering was avoided or relieved my time by the shop here and the nu- liked or better known, and that she by means of this \$2,000 last year, they would think it a privilege to give twice as much this year, that twice as much

suffering might be relieved. worthy, the sick have been sent imme- nished for the treatment needed. diately to the hospital, where they have All this work of the society, as well

ociation will give its annual ball one maternity cases, where the overburdened mother of an already large family is saved and returned to her chil-Last year, at the very height of the financial panic, the people of Salt Lake attended this ball in lower of Salt Lake streets. of those who are found struggling alone against poverty and sickness, and are unwilling to accept public charity. They can be helped quietly by this society as by a friend and, in some cases, they have gone out of the hospital with renewed health and courage and have paid back a part or all of the money expended for them.

on their own responsibility with enough brief filness or an operation. It is found that their complete recovery or their The women have continued their than they expected, and this is reported careful investigation of all cases re- by the superintendent of the hospital to them and, when found to the society, and the means are fur-

had good care at small cost and the as being a help to the individual, for free services of a physician. The gen-erosity of the hospital and the physi-a great help to the hospital in its efcians makes it possible for a large forts to do efficient charity work. The number of cases to be treated with a hospital has always taken charity pasmall amount of money. An average tients whenever application has been of about five patients a day was cared made for them, and has thus run befor last year at an expense of \$2,313— hind in its expenses several thousands only a little more than \$1 a day for yearly. This deficit had to be made up, each patient.

Many pathetic stories of these patients, their suffering and their needs, could be told by the ladies who have ing, and thus the usefulness of the hospital so-

HIGH COURT HOLDS CITY LIABLE FOR CHILD'S DEATH IN CONDUIT

如此一种。中国中国创新的一种工作的企业的

needy sick cared for by strangers who live thousands of miles away, the care is coming from their own hands. The women of the society again ask the co-operation of the townspeople in this good work. They ask to have their attention called to needy cases by townspeople and, when they have found these cases worthy, they ask for the money to give the needed heip, and they ask with confidence that the response will be even more liberal than it has been in former years.

managers of the hospital had no means of knowing intimately the circum-

stances of the people who applied,

are able to make before charity cases

are undertaken, gives confidence both to the hospital and the people of the

town that those who receive the help

are those who most need it, and gives

the people of the town the satisfaction of knowing that instead of having their

The demand grows greater every year Another class of patients are the as the population of the town increases working people who go to the hospital and the work of the organization becomes more widely known, and Salt money saved from their wages for a Lake people will answer that demand -first, because they are kind people and will not allow suffering which could lives depend upon their staying longer be relieved to exist among them, and secondly, because they are self-reliant people and do not wish to see this suf-

Will of a Doctor

He Leaves the Secret of Life to His Children and the World.

leave the secret of life as I have discovered it in my practice."

When they read his will it directed them to a safety vault which contained a large envelope marked thus: "The Secret of Life." Upon opening it they read: "Don't abuse the stomach." This profound thinker after a long life of medicine knew the stomach to be the throne of man. Stuart's Dyspepsia Tablets will help you make a stomach healthy.

If it is worn out and lacks the fluids of digestion these tablets will take the place of such fluids.

If it is filled with poisonous juices these

fering relieved by strangers. The Remarkable

One of the world's greatest physicians upon his death bed called his children about him and said: "When I die I will leave the secret of life as I have discov-

Representatives of Chicago Chamber of Commerce Are Here

Over 100 Utah sheepmen will gather tomorrow in the Commercial club at 2 o'clock to hear three representatives of the National Wool Growers' association talk wool storage to the local wool growers. The advantages of the selection of Chicago as the natural wool center for a wool warehouse will be explained.

Representatives from the Chicago Chamber of Commerce arrived in this city last night and are now at the Hotel Knutsford. They are enthusiastic over the choice of the Windy City, and will tell of the promises made by the man-ufacturers to come there to buy wool, and the support offered by the Chicago

There is said to be considerable dis-sension among the Utah sheepmen over the selection of Chicago.

The meeting promises to be a very lively one. The national representa-tives will go from here into Idaho, and thence to Wyoming, the great sheep center, and inquire into the industrial conditions in regard to the trade there

NEW CATHEDRAL ORGAN.

Will Be Heard by Public for First Time Dec. 4.

The new organ in St. Mary's cathedral will be heard by the public for the first time on Friday. Dec. 4, when a sacred concert will be given. The program will be in charge of Miss Nora Gleason, director of the cathedral choir. J. J. McClellan will open the organ and other artists of the city. Willard Welhe, violinist: M. J. Brines, tenor; Mrs. Edward McGurrin, hernist will arrese. harpist, will appear. The enlarged choir of the cathedral will be heard in three numbers, Mozart's "Gloria," from Twelfth Mass: Gounod's "Sanctus" and "Hallelujah" from Beethoven's "Mount of

PROGRAM OF CHURCH MUSIC. Special music for the services in the First Methodist church today has been arranged as follows:

MORNING. Organ, "Prelude in E Minor

Anthem, "Let Us Sing Unto the Lord"... Baritone solo, Mr. Houghton. Offertory, "Prayer in A flat Contralto solo, "Supplications ...Sawyer

Mildenberg Miss Elizabeth Robinson.

POPULATION OF LOGAN.

To The Salt Lake Herald: To decide a bet, would you please state in your Sunday paper the population of Logan City, as near as you can come to it at the present time. S. M. DUGGINS.

Sterling, Utah, Nov. 5, When the census was taken by the United States government in 1900, Logan was credited with 5,451 population. The population, according to the census of 1890 was 4,565. Cannot guess, even to

settle a bet.

Would You Be Strong and Healthy?

You hold your health and future happiness in your own hands. If a sufferer of no matter how long standing, you can, by securing the services of Dr. Farnsworth, become as strong and well as you ever were in your life. He will cure you scientifically, naturally and sensibly without the slightest danger of after-effects, for he uses no drugs, nor surgical instruments of any kind. Put your case in his hands and exchange the dreadful days of suffering for days of sunshine that come only of perfect health.

HUNDREDS HAVE BEEN CURED HERE IN SALT LAKE

Grateful Words From One Who Knows

Came from Arizona to be cured.

The following letter tells briefwhat one satisfied patient thinks of Dr. Farnsworth, and many others right here in Salt Lake and vicinity can be referred to for even stronger expressions of praise: Mesa, Ariz., Sept. 7, 1908.

Dr. Farnsworth, Salt Lake City: Dear Friend-Just a few lines to let you know that we arrived home safely last Friday morning, also to let you know how thankful I am that I was fortunate enough to have my daughter, Carrie, under your skillful treatment, for I am satisfied that she will have no more of those dreadful attacks, for she has not shown the slightest symptoms of them. Everybody here remarks how well she looks, and she feels equally as well as she looks. Wishing you every success in

M. G. SHILL. The original from which the above was reprinted can be seen by anyone interested, and the names of many other beneficiaries of Dr. Farnsworth's won-

business, yours respectfully,

Awful Rheumatic Pains Driven Away

No disease responds more readily to scientific chiropractic adjustments.

Dr. Farnsworth, with his drugless treatments, cures the most persistent forms of Rheumatism. Many patients have come to him after embracing every other known method, and in a short time after commencing his common sense treatments, have been freed from the pains and every trace of the awful disease vanished. If you are a sufferer of either sciatic or inflammatory rheumatism, he can give immediate relief, and eventually Isn't such a statement worthy of investigation? Come and have it verified to the letter.

Shaking, Shattered Nerves Made Steady

Restored Energy, Ambition and Perfect Health Follow Drugless Treatment.

It does not matter what caused your trouble. Overwork, overworry, exposure to the weather, accident or indiscretion may have been the primary cause, and goodness knows what the result will be if allowed to go on unchecked. But it is all the same to Dr. Farnsworth. If you are nervous, he can cure you, and will use no drugs

Cases have come to Dr. Farnsworth where the patients were in a constant state of trembling from overwrought nerves; ambition at the lowest ebb; hope almost gone. He cures them all, quickly and permanently. He can do the same for you.

The drugless treatments of Dr. Farnsworth wake up your vitality and rejuvenate the entire system, thereby warding off total disability or paralysis. He has yet the first failure to be recorded against him in the treatment of nervous diseases.

Troublesome Ailments Peculiar to Women

The Chiropractic Adjustments of Dr. Farnsworth Make Weak Women Strong.

If you are suffering of female trouble you probably know from experience that few medicines offer even momentary relief. Is it not reasonable, then, that the cause is remote from the effect, and therefore beyond the reach of medical or surgical aid?

Let Dr. Farnsworth examine you, a very modest and dignified procedure, for his methods do away with the distasteful local examination and treatments, being directed entirely toward the cause that rests in the nerve centers of the spinal column. Many women have been cured of the same ailment that is making you misderful treatment will be given as references of the wonders he has accomplished. Why not investigate it now?

Fees for treatment are reasonable, yes insignificant, compared with the **Examination and Consultation Free** wonderful results attained.

Utah Drugless Institute

Suite 210 Auerbach Bldg.

Office Hours: 9 to 12 a. m., 2 to 5 p. m.

A Truthful

Statement

You can save one or two hundred dollars by walking one or two blocks to buy your piano at

The New York and Western Piano Co.

7 South Main Street

ABOUT ADVERTISING-NO. 2

The Dollar That Can't Be Spent

By Herbert Kaufman

Every dollar spent in advertising is not only a seed dollar which grows a profit for the merchant but is actually retained by him even after he has paid it to the publisher.

Advertising creates a good will worth the cost of the publicity.

It actually costs nothing. While it uses funds it does not use them up. It helps the founder of a business to grow rich and at the same time keeps his business from not dying

It eliminates the personal equation. It perpetuates confidence in the store and makes it possible for a merchant to withdraw from business without having the profits of the business withdrawn from him. It changes a name to an institution—an institution that will survive after the death of its builder.

It is really an insurance policy which costs nothing—pays a premium each year instead of calling for one, and renders it possible to change the entire personnel of a business without disturbing its prosperity.

Advertising renders the business stronger than the man-independent of his presence. It permanentizes systems of merchandising, the track of which is left for others to follow.

A business which is not advertised must rely upon the personality of its proprietor, and personality in business is a decreasing factor. The public does not want to know the man who owns the store—it isn't interested in him, but in his goods. When an unadvertised business is sold it is only worth as much as its stock of goods and fixtures. There is no good will to be paid for-it does not exist-it has not been created. The name over the door means nothing except to the limited stream of people from the immediate neighborhood, any of whom could tell you more about some store ten miles away which has regularly delivered its shop news to their breakfast tables.

It is as shortsighted for a man to build a business which dies with his death or ceases with his inaction as it is unfair for him not to provide for the continuance of its income to his family.

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